



Faisal Basheer

Director - Trade Finance & FI

Faisal, is a career banker with more than 35 years of extensive experience in international corporate banking.

He started his banking career in 1978 with Bank of Credit & Commerce International where he worked for 16 years, based in Frankfurt and London. Following this, Faisal joined an investment bank in Nigeria where he worked as Executive Director - International in Lagos. Subsequently he joined UBL in Qatar in 2005 as VP- Head Corporate Banking and later was promoted to EVP -Country General Manager for Bahrain, spending a total of 6 years in the GCC. In 2011, Faisal was appointed CEO of UBL Switzerland AG, a 100% owned subsidiary of United Bank Ltd Pakistan, where he actively pursued the Trade & FI business and facilitated key changes in Management and Board positions. He revamped the business model, trade factory and operations, recording a five-fold increase in trade volumes by diversifying trade business with new territories, resulting in consistent double-digit growth, with ROE of 9% and trade volumes in excess of USD 1 billion.

In his most recent role, he was Group Head Trade Finance with UBL UK with the mandate to establish a trade unit in the country.

Faisal holds a Bachelor of Commerce from the University of Karachi, Pakistan.